



Wide range of ski accommodation now available to Comtec clients

We are delighted to announce that **B2BSki** have been integrated into **Comtec**.

What Makes B2BSki Different

B2BSki supply accommodation and ski packs in over 220 of Europe's most popular ski resorts representing all the popular ski areas in Andorra, Austria, Bulgaria, France, Germany, Italy, Norway, Slovenia and Switzerland.

Hotels, Apartments, Chalets, Guesthouses and Pensions - B2BSki cover everything from 5 Star luxury to budget options, from major chains to small family-owned properties.

Plus, B2BSki can provide your customers with 24 hour on-the-ground support as required.

Key Benefits

- **Instant Booking Confirmation**
Which means happier customers and better conversion rates for you.
- **Wide Product Range**
B2BSki are your one-stop-shop for a wide choice of accommodation types in over 220 ski resorts with extra resorts being added all the time.
- **Ski Experience**
Part of the same company as Directski.com, the UK's largest online ski tour operator, B2BSki know what ski product really sells so you'll have an unbeatable ski programme from day one.
- **Competitive Prices**
B2BSki check prices against the market every week so you can be sure you're offering great value to your customers.
- **Flexible Durations**
You can attract new customers looking to take advantage of off-peak travel options.
- **Simple Set-Up**
If you're already selling accommodation using Comtec, then you'll be up and selling in no time!

Please contact B2BSki to obtain your username and password details.

Your contact is:

Marc Hand, Senior Account Manager
sales@b2bski.com
+353-1-433 6220

Once you have these details please advise your support team at Comtec who will set B2BSki up on your systems as required.

For more information, visit www.b2bski.com